

DBE CONNECTION

MID-COAST CORRIDOR TRANSIT PROJECT



MCTC



Mid-Coast Transit Constructors
Stacy and Witbeck · Herzog · Skanska

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Hydro-seeder in action (used to spray mulch and seeds on disturbed soil to minimize erosion)

DBE & SB STATS

(through May 2017)

37 DBE firms contracted with MCTC

\$29.4 million committed to DBE firms

43 SB firms contracted with MCTC

\$21.5 million committed to SB firms

UPCOMING EVENTS

MCTC representatives will be attending the following events, we hope to see you there!

- July 19th: San Diego Unified School District San Diego Construction Expo - Register [HERE](#)
- July 20-21st: California Construction Expo - More Information [HERE](#)
- July 21st: SBDC Meet the Buyers Tour - Register [HERE](#)
- July 29th: Joggin' for Frogmen 5K - More Information [HERE](#)

DBE SPOTLIGHT

E-Nor Innovations Inc. (E-Nor) started as an idea with ambitious leadership at the wheel. In April 2009, Ronnie, Kenny, and Telisha Jones made the first steps into what would become a viable traffic control company. E-Nor, a variation of Ronnie spelled backwards, was the brain-child of Ronnie and Kenny, who had traffic control design and set-up experience. Combined with Telisha's administrative experience, they started E-Nor working out of their home with a rented U-Haul truck as their only work vehicle. "We had zero financing to start...we had some good people behind us who understood what we were doing" E-Nor stated when asked about struggles during their early beginnings. They started to win small contracts and immediately began to re-invest that money back into the company. Over the next several years, E-nor has seen their company grow from 3 to 15 staff in the office and 20 to 40 staff in the field, depending on the project size and needs. Getting their DBE certification helped them gain access to numerous contracts. Some of their larger projects include: SoCal Gas Pipeline Safety Enhancement Project (PSEP), Metro Regional Connector, Metro Westside Extension, and Port of Long Beach Gerald Desmond Bridge Replacement.

E-Nor eventually grew to a point where they were able to bring on support for their business development and outreach efforts. David Frelow, E-Nor's Business Development Manager, heard about the Mid-Coast Corridor Transit Project through MCTC's outreach efforts. David started to attend MCTC/SANDAG networking events in San Diego and facilitating relationships with some of MCTC's key team members. After being contacted by MCTC for quotes, E-Nor was brought on to the MCTC team in September 2015 for a small flagging scope (i.e. traffic control services). "Don't be afraid to take on a small piece (contract) because that always has the potential to grow" stated the E-Nor team. As a result of taking on this small contract with MCTC, E-Nor had a chance to prove their value and their decision has paid off. The initial contract awarded to E-Nor has grown over 8 times the original amount. When asked what has made E-Nor so successful, the team stated, "being personable and having salesmanship. Don't be afraid of the paperwork, always follow-up and deliver. We are three humble people who walk confidently in the direction of our dream." MCTC is happy to be a small part of their dream and wish this company continued success!



E-Nor Staff



E-Nor Owners (Ronnie, Telisha, and Kenny)

CONSTRUCTION UPDATE

The Mid-Coast Corridor Transit Project is utilizing equipment resources in new and unique ways. Typically, hydro-seeding, a technique used to spray mulch and seeds to grow grass on exposed soil to help minimize erosion, is subcontracted out to specialized landscaping contractors. Due to the high volume of rain, availability is low and demand is high for these contractors. To address this contractor shortage and meet schedule requirements, the MCTC equipment staff saw the need to purchase a hydro-seeder. After contacting several manufactures about the various available hydro-seeding equipment options, MCTC decided to purchase and modify a Finn T170 hydro-seeder (see photo below) to a roll-off style mount, which acts similar to a dumpster. The hydro-seeder can be loaded as needed onto a truck trailer for use, then unloaded when not in use. Normally, with a permanent mount, the cost of the truck and hydro-seeder would have to be carried during non-use periods. Now, MCTC's costs are lower during these idle periods. Since making this modification, MCTC has been contacted by the manufacturer and other contractors regarding design and feedback. Based on its success, it may soon be offered as an option from the manufacturer. MCTC is always looking for ways to be innovative in the construction industry.



MCTC's Modified Finn T170 Hydro-seeder

PROCUREMENT OPPORTUNITIES

RFP #135- MCCTP Point Supported Structural Glass Curtain Wall, Bid Due Date: August 3rd

RFP #136- MCCTP Steel Framing, Bid Due Date: August 31st

RFP #137- MCCTP Staircase Structure, Bid Due Date: August 31st

RFP #138- MCCTP Patron Elevators, Bid Due Date: August 15th

For more information, please visit [Planet Bids](#).

CONSTRUCTION BENCH OPPORTUNITIES

Mid-Coast Transit Constructors (MCTC) is seeking certified Disadvantaged Business Enterprise (DBE) and Small Business (SB) construction firms and suppliers to enroll in their **Construction Bench Program**. The Construction Bench will serve as a shortlist of contract-ready firms from which MCTC will be able to expeditiously seek bids and put DBE/SB firms to work in order to meet the ongoing needs of the project.

The below opportunities are related to the Mid-Coast Corridor Transit Project stations:
(To be considered for this work, please submit questionnaire by **July 13th**)

- Plumbing
- Mechanical
- Appurtenances, Trash Receptacles, Bus Bench and Bird Deterrents
- Paint
- Flooring
- Signage
- Precast Concrete and Tile Paver
- Architectural Concrete Paving
- Utility Room Masonry Enclosures
- Anti-Graffiti Coating
- Minor Concrete (curb, gutter, sidewalk)
- Rebar for Minor Structures
- Asphalt Paving
- Striping
- Landscape and Irrigation

For more information on the Construction Bench Program and to complete a questionnaire, please click [HERE](#).

For additional information about the Mid-Coast Corridor Transit Project,
please visit www.mctcjt.com.